UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 14, 2021

OPTICAL CABLE CORPORATION

(Exact name of registrant as specified in its charter)

Virginia (State or other jurisdiction of incorporation or organization)

000-27022 (Commission File Number)

(I.R.S. Employer **Identification Number)**

> 24019 (Zip Code)

(540) 265-0690

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

5290 Concourse Drive

Roanoke, VA (Address of principal executive offices)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class Trading Symbol Name of exchange on which registered Common Stock, no par value OCC Nasdaq Global Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 or Rule 12B-2 of the Securities Exchange Act of 1934.

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

54-1237042

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Item 2.02 Results of Operations and Financial Condition

On June 14, 2021, Optical Cable Corporation issued a press release announcing its second quarter of fiscal year 2021 financial results. Also on June 14, 2021, Optical Cable Corporation held an earnings call. The press release is attached hereto as Exhibit 99.1 and the transcript for the earnings call is attached as Exhibit 99.2.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following are filed as Exhibits to this Report.

Exhibit No.	Description of Exhibit
99.1	Press Release dated June 14, 2021 (FILED HEREWITH)
99.2	Transcript of earnings call on June 14, 2021 (FILED HEREWITH)
104	Cover page Interactive Data File (embedded within the inline XBRL document)
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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OPTICAL CABLE CORPORATION

By: /s/ Tracy G. Smith

Name: Tracy G. Smith

Title: Senior Vice President and Chief Financial Officer

Dated: June 16, 2021

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AT THE COMPANY:

Neil Wilkin Chairman, President & CEO (540) 265-0690 investorrelations@occfiber.com

AT JOELE FRANK, WILKINSON BRIMMER KATCHER:

Andrew Siegel (212) 355-4449 ext. 8627 occ-jfwbk@joelefrank.com

FOR IMMEDIATE RELEASE

OPTICAL CABLE CORPORATION 5290 Concourse Drive Roanoke, VA 24019 (Nasdaq GM: OCC) <u>www.occfiber.com</u>

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Aaron Palash (212) 355-4449 ext. 8603 occ-jfwbk@joelefrank.com

OPTICAL CABLE CORPORATION REPORTS SECOND QUARTER 2021 FINANCIAL RESULTS

Net Sales Sequentially Increase 32.5%

Roanoke, Va., June 14, 2021 — Optical Cable Corporation (Nasdaq GM: OCC) ("OCC®" or the "Company") today announced financial results for its second quarter ended April 30, 2021.

Second Quarter 2021 Financial Results

Consolidated net sales for the second quarter of fiscal year 2021 increased 5.9% to \$15.7 million, compared to net sales of \$14.9 million for the same period last year. The Company increased net sales in both its enterprise and specialty markets, including the wireless carrier market, in the second quarter of fiscal year 2021, compared to the same period last year.

Sequentially, net sales increased 32.5% in the second quarter of fiscal year 2021, compared to net sales of \$11.9 million for the first quarter of fiscal year 2021.

The Company believes net sales during the second quarter of fiscal year 2021 were positively impacted by the lifting of some restrictions and reopening of certain markets that had been negatively impacted by the COVID-19 pandemic. During the second quarter, the Company began to see positive indicators in many of its markets.

Gross profit was \$4.8 million in the second quarter of fiscal year 2021, an increase of 20.6% compared to gross profit of \$4.0 million for the same period last year. Gross profit margin, or gross profit as a percentage of net sales, increased to 30.6% in the second quarter of fiscal year 2021 compared to 26.9% in the second quarter of fiscal year 2020.

Optical Cable Corp. – Second Quarter 2021 Earnings Release Page 2 of 6

Sequentially, gross profit increased 108.7% in the second quarter of fiscal year 2021, compared to gross profit of \$2.3 million for the first quarter of fiscal year 2021.

OCC achieved increased manufacturing efficiencies during the second quarter of fiscal year 2021 due to manufacturing improvement initiatives and the Company's operating leverage. Gross profit margins tend to be higher when the Company achieves higher net sales levels, as certain fixed manufacturing costs are spread over higher sales, and the Company benefited from this positive operating leverage during the second quarter of fiscal year 2021.

SG&A expenses decreased 17.3% to \$4.6 million during the second quarter of fiscal year 2021, compared to \$5.5 million for the second quarter of fiscal year 2020. The decrease in SG&A expenses was primarily the result of decreases in bad debt expense, employee-related costs and certain other costs impacted by the COVID-19 pandemic. The reduction in employee-related costs and other costs also were positively impacted by OCC's ongoing cost control initiatives.

For the second quarter of fiscal year 2021, OCC recorded net income of \$3.4 million, or \$0.45 per basic and diluted share, compared to a net loss of \$1.7 million, or \$0.23 per basic and diluted share, for the second quarter of fiscal year 2020. In addition to the improved sales, gross profit and reduced SG&A expenses, the Company's results benefited from the Federal employee retention tax credit, which is also included in the Company's other receivables at the end of the second quarter of fiscal year 2021.

Fiscal Year-to-Date 2021 Financial Results

Consolidated net sales for the first half of fiscal year 2021 were \$27.6 million, a decrease of less than one percent compared to net sales of \$27.8 million for the first half of fiscal year 2020.

OCC reported gross profit of \$7.1 million in the first half of fiscal year 2021, an increase of 11.4% compared to gross profit of \$6.4 million in the first half of fiscal year 2020. Gross profit margin increased to 25.8% in the first half of fiscal year 2021 compared to 23.1% for the same period in fiscal year 2020.

SG&A expenses decreased 14.2% to \$8.9 million during the first half of fiscal year 2021 from \$10.4 million for the first half of fiscal year 2020. The decrease in SG&A expenses during the first half of fiscal year 2021 compared to the first half of fiscal year 2020 was primarily the result of decreases in bad debt expense, employee-related costs and certain other costs impacted by the COVID-19 pandemic. The reduction in employee-related costs and other costs also were positively impacted by OCC's ongoing cost control initiatives.

OCC recorded net income of \$1.2 million, or \$0.17 per basic and diluted share, for the first half of fiscal year 2021, compared to a net loss of \$4.3 million, or \$0.58 per basic and diluted share, for the first half of fiscal year 2020.

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Management's Comments

Neil Wilkin, President and Chief Executive Officer of OCC, said, "OCC's second quarter results reflect the hard work of our team to protect the business, build on our strong place in the market and position the Company to succeed as the effects of the pandemic subside. Our two recently announced agreements, one related to our valuable intellectual property and the other an important agreement with a major defense contractor, demonstrate our industry leadership and growth trajectory. In addition, we continue to benefit from our ongoing business development and cost control initiatives, enabling us to operate more efficiently and reduce expenses across the organization. Looking ahead, we expect to benefit from continued improvement in our markets in-line with the strengthening economic environment. We are confident that OCC is poised for a strong second half of our fiscal year, as we provide our customers with mission-critical products and solutions and execute on our strategies to deliver enhanced value for shareholders."

Employee Retention Tax Credit

During the second quarter and first half of fiscal year 2021, OCC qualified for a refundable payroll tax credit totaling \$3.4 million. The Company expects to receive additional credits for the remainder of the second calendar quarter of 2021 totaling approximately \$900,000, which will be reflected in the Company's third fiscal quarter of 2021 results. The refundable payroll tax credit is part of the Employee Retention Tax Credit ("ERTC") created in the March 2020 CARES Act and then subsequently amended by the Consolidated Appropriation Act of 2021 and the American Rescue Plan Act of 2021 for qualified businesses that are keeping employees on their payroll during the COVID-19 pandemic. OCC is an eligible small employer under the gross receipts decline test when comparing the first calendar quarter of 2021 to the same quarter in calendar year 2019, which qualifies the Company to claim ERTC in both the first and second calendar quarters of 2021 under the amended ERTC program.

Conference Call Information

As previously announced, OCC will host a conference call today, June 14, 2021, at 10:00 a.m. Eastern Time. Individuals wishing to participate in the conference call should call (866) 610-1072 in the U.S. or (973) 935-2840 internationally, passcode 1685133. For interested individuals unable to join the call, a replay will be available through June 21, 2021 by dialing (800) 585-8367 or (404) 537-3406, passcode 1685133. The call will also be broadcast live over the internet and can be accessed by visiting the investor relations section of the Company's website at <u>www.occfiber.com</u>.

Company Information

Optical Cable Corporation ("OCC®") is a leading manufacturer of a broad range of fiber optic and copper data communication cabling and connectivity solutions primarily for the enterprise market and various harsh environment and specialty markets (collectively, the non-carrier markets) and also the wireless carrier market, offering integrated suites of high quality products which operate as a system solution or seamlessly integrate with other providers' offerings.

OCC® is internationally recognized for pioneering innovative fiber optic and copper communications technologies, including fiber optic cable designs for the most demanding environments and applications, copper connectivity designs to meet the highest data communication industry standards, as well as a broad product offering built on the evolution of these fundamental technologies.

Optical Cable Corp. – Second Quarter 2021 Earnings Release Page 4 of 6

OCC uses its expertise to deliver cabling and connectivity products and integrated solutions that are best suited to the performance requirements of each end-user's application. And, OCC's solutions offerings cover a broad range of applications—from commercial, enterprise network, datacenter, residential and campus installations to customized products for specialty applications and harsh environments, including military, industrial, mining, petrochemical and broadcast applications, as well as for the wireless carrier market.

Founded in 1983, OCC is headquartered in Roanoke, Virginia with offices, manufacturing and warehouse facilities located in Roanoke, Virginia, near Asheville, North Carolina and near Dallas, Texas. OCC's facilities are ISO 9001:2015 registered and its Roanoke and Dallas facilities are MIL-STD-790G certified.

Optical Cable Corporation[™], OCC[®], Procyon[®], Superior Modular Products[™], SMP Data Communications[™], Applied Optical Systems[™], and associated logos are trademarks of Optical Cable Corporation.

Further information about OCC® is available at www.occfiber.com.

FORWARD-LOOKING INFORMATION

This news release by Optical Cable Corporation and its subsidiaries (collectively, the "Company" or "OCC") may contain certain forward-looking information within the meaning of the federal securities laws. The forward-looking information may include, among other information, (i) statements concerning our outlook for the future, (ii) statements of belief, anticipation or expectation, (iii) future plans, strategies or anticipated events, and (iv) similar information and statements concerning matters that are not historical facts. Such forward-looking information is subject to known and unknown variables, uncertainties, contingencies and risks that may cause actual events or results to differ materially from our expectations, and such known and unknown variables, uncertainties, contingencies and risks may also adversely affect Optical Cable Corporation and its subsidiaries, the Company's future results of operations and future financial condition, and/or the future equity value of the Company. A partial list of such variables, uncertainties, contingencies from our expectations or that could otherwise adversely affect Optical Cable Corporation and its subsidiaries is set forth in Optical Cable Corporation's quarterly and annual reports filed with the Securities and Exchange Commission ("SEC") under the heading "Forward-looking Information." OCC's quarterly and annual reports are available to the public on the SEC's website at http://www.sec.gov. In providing forward-looking information, the Company expressly disclaims any obligation to update this information, whether as a result of new information, future events or otherwise except as required by applicable laws and regulations.

(Financial Tables Follow)

OPTICAL CABLE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (thousands, except per share data) (unaudited)

	Three Months Ended April 30, 2021 2020				Six Months Ended April 30, 2021 2020			
		2021	2	.020		2021		2020
Net sales	\$	15,741	\$	14,863	\$	27,618	\$	27,751
Cost of goods sold		10,922		10,866		20,489		21,350
Gross profit		4,819		3,997		7,129		6,401
Gross pront		4,019		5,997		7,129		0,401
SG&A expenses		4,589		5,550		8,898		10,374
Royalty (income) expense, net		(43)		(3)		(50)		15
Amortization of intangible assets		11		10		22		20
Income (loss) from operations		262		(1,560)		(1,741)		(4,008)
Interest expense, net		(181)		(125)		(355)		(261)
Other, net		3,311		1		3,314		(2)
Other income (expense), net		3,130		(124)		2,959		(263)
Income (loss) before income taxes		3,392		(1,684)		1,218		(4,271)
Income tax expense (benefit)		7		5		(26)		10
Net income (loss)	\$	3,385	\$	(1,689)	\$	1,244	\$	(4,281)
Net income (loss) per share:								
Basic and diluted	\$	0.45	\$	(0.23)	\$	0.17	\$	(0.58)
Weighted average shares outstanding:								
Basic and diluted		7,536		7,350		7,536		7,352

--MORE--

OPTICAL CABLE CORPORATION CONDENSED CONSOLIDATED BALANCE SHEET DATA (thousands) (unaudited)

	A	April 30, 2021		October 31, 2020		
Cash	\$	361	\$	141		
Trade accounts receivable, net		8,637		7,561		
Inventories		16,833		17,100		
Other current assets		3,832		521		
Total current assets		29,663		25,323		
Non-current assets		10,814		11,235		
Total assets	\$	40,477	\$	36,558		
Current liabilities	\$	11,483	\$	6,266		
Non-current liabilities		12,348		15,032		
Total liabilities		23,831		21,298		
Total shareholders' equity		16,646		15,260		
Total liabilities and shareholders' equity	\$	40,477	\$	36,558		

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C O R P O R A T E P A R T I C I P A N T S

Neil D. Wilkin Optical Cable Corporation - Chairman, President & CEO **Tracy G. Smith** Optical Cable Corporation - Senior VP, CFO & Corporate Secretary **Aaron Palash** Joele Frank, Wilkinson Brimmer Katcher - IR

PRESENTATION

Operator

Good morning. My name is Maria, and I will be your conference operator today. At this time, I would like to welcome you to the Optical Cable Corporation second quarter 2021 earnings conference call. (Operator Instructions) Thank you. Mr. Palash, you may begin your conference.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - IR

Terrific. Thank you, Maria. Good morning, and thank you all for participating on Optical Cable Corporation's second quarter of fiscal year 2021 conference call. By this time, everyone should have a copy of the earnings press release issued earlier today. You can also visit www.occfiber.com for a copy. On the call with us today are Neil Wilkin, President and Chief Executive Officer of OCC, and Tracy Smith, Senior Vice President and Chief Financial Officer.

Before we begin, I'd like to remind everyone that this call may contain forward-looking statements that involve risks and uncertainties. The actual future results of Optical Cable Corporation may differ materially due to a number of factors and risks including, but not limited to, those factors referenced in the forward-looking statements section of this morning's press release. These cautionary statements apply to the contents of the Internet webcast on www.occfiber.com as well as today's call.

With that, I'll turn the call over to Neil Wilkin. Neil, please begin.

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Thank you, Aaron, and good morning, everyone. I'll begin the call today with a few opening remarks. Tracy will then review the second quarter results for the three-month and six-month periods ended April 30, 2021 in some additional detail. After Tracy's remarks, we will answer as many of your questions as we can. As is our normal practice, we will only take questions from analysts and institutional investors during the Q&A session. However, we also offer our shareholders the opportunity to submit questions in advance of our earnings call. Instructions regarding such submissions are included in our press release announcing the date and time of our call today.

OCC's second quarter results reflected the hard work of our team and the steps we have taken to protect the business, build on our strong place in the market and position the Company to succeed as the effects of the pandemic subside.

Tracy will speak to this in more depth, but at a high level, our net sales in the quarter benefited from the lifting of some restrictions and reopening of certain markets that had been negatively impacted by the COVID-19 pandemic. And, as we moved through the quarter, we continued to see positive indicators in many of our markets. Additionally, we've taken steps to control costs and improve efficiencies, efforts which are ongoing.

This quarter, we signed two important agreements that demonstrate our industry leadership and growth trajectory. The first is a contract to supply certain of OCC's proprietary products to a major defense contractor for the U.S. Department of Defense. We expect to begin manufacturing the products in the fiscal third quarter of 2021, and we now believe that we will continue to be manufacturing these products into the next fiscal year. OCC is proud of its long history of designing and manufacturing products for the U.S. military, and we were once again humbled to do our part by applying our innovative technologies and substantial capabilities to supply and support the brave men and women protecting our freedom. We are fortunate to count a number of veterans among our dedicated team, and all of us look forward to delivering the products and solutions on which our military relies and for which OCC is known.

Transcript: OCC -Q2 2021 Earnings Conference Call - 6/14/21 10:00 AM

The second, related to our valuable intellectual property, is an agreement with CommScope to cross-license portions of both companies' patent portfolios. The cross-license agreement relates to certain copper data communication connectivity patents of both OCC and CommScope, in addition to our inbuilding wireless patents. The agreement allows both companies to access and implement the other company's licensed patents and technologies. We are pleased to continue a more than 15-year mutually beneficial relationship with CommScope, and are confident that it will deliver benefits in both the short-term and long-term for our customers, end-users and shareholders.

This past quarter, we continued to benefit from our ongoing sales, business development and cost control initiatives, enabling OCC to be positioned for future growth, to operate more efficiently, and to control expenses across the organization. Looking ahead, we expect to benefit from continued improvement in our markets, in-line with the strengthening economic environment. We are confident that OCC is poised for a strong second half of our fiscal year, as we provide our customers with mission-critical products and solutions, and execute on our strategies to deliver enhanced value for shareholders.

And with that, I'll turn the call over to Tracy Smith, who will review in additional detail our second quarter of fiscal year 2021 financial results.

Tracy G. Smith - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

Thank you, Neil. Consolidated net sales for the second quarter of fiscal 2021 increased 5.9% to \$15.7 million, compared to net sales of \$14.9 million for the second quarter of fiscal 2020. Net sales increased in both our enterprise and specialty markets, including the wireless carrier market, in the second quarter of fiscal year 2021, compared to the same period last year.

We believe net sales during the second quarter of fiscal year 2021 were positively impacted by the lifting of some restrictions and the reopening of certain markets that had been negatively impacted by the COVID-19 pandemic. Net sales to customers in the United States increased 4.4% and net sales to customers outside of the United States increased 11.8% in the second quarter of fiscal year 2021, compared to the same period last year.

Consolidated net sales for the first half of fiscal 2021 were \$27.6 million, a slight decrease compared to net sales of \$27.8 million for the same period last year. Sequentially, net sales increased 32.5% in the second quarter of fiscal year 2021, compared to net sales of \$11.9 million for the first quarter of fiscal year 2021.

Turning to gross profit. Gross profit was \$4.8 million in the second quarter of fiscal 2021, an increase of 20.6% compared to \$4 million in the second quarter of fiscal 2020. Gross profit margin, or gross profit as a percentage of net sales, increased to 30.6% in the second quarter of fiscal 2021, compared to 26.9% in the second quarter of fiscal 2020.

Gross profit was \$7.1 million in the first half of fiscal 2021, an increase of 11.4% compared to \$6.4 million in the first half of fiscal 2020. Gross profit margin increased to 25.8% in the first half of fiscal 2021, compared to 23.1% in the first half of fiscal 2020.

Our gross profit margins tend to be higher when the Company achieves higher net sales levels, as certain fixed manufacturing costs are spread over higher sales. This operating leverage, which is beneficial at higher sales levels, positively impacted our gross profit margin, particularly beginning in the second fiscal quarter. Additionally, we achieved increased manufacturing efficiencies during the second quarter of fiscal year 2021 due to manufacturing improvement initiatives. Our gross profit margin percentages are also heavily dependent upon product mix on a quarterly basis and may vary based on changes in product mix from quarter to quarter.

SG&A expenses decreased 17.3% to \$4.6 million during the second quarter of fiscal 2021, compared to \$5.5 million for the same period last year. SG&A expenses as a percentage of net sales were 29.2% in the second quarter of fiscal 2021, compared to 37.3% in the second quarter of fiscal 2020. SG&A expenses decreased 14.2% to \$8.9 million during the first half of fiscal 2021, compared to \$10.4 million for the same period last year. SG&A expenses as a percentage of net sales were 32.2% in the first half of fiscal 2021, compared to 37.4% in the first half of fiscal 2021.

The decrease in SG&A expenses during the second quarter and first half of fiscal 2021 compared to the same period last year was primarily the result of decreases in employee-related costs, bad debt expense and certain other costs impacted by the COVID-19 pandemic. The reduction in employee-related costs and other costs also were positively impacted by our ongoing cost control initiatives.

Transcript: OCC -Q2 2021 Earnings Conference Call - 6/14/21 10:00 AM

OCC recorded net income of \$3.4 million, or \$0.45 per basic and diluted share, for the second quarter of fiscal 2021, compared to a net loss of \$1.7 million, or \$0.23 per basic and diluted share for the second quarter of fiscal 2020. OCC recorded net income of \$1.2 million, or \$0.17 per basic and diluted share, for the first half of fiscal 2021, compared to a net loss of \$4.3 million, or \$0.58 per basic and diluted share, for the first half of fiscal 2020.

During the second quarter of fiscal year 2021, OCC determined that it qualified for a refundable payroll tax credit totaling \$3.4 million. The Company expects to receive additional credits for the remainder of the second calendar quarter of 2021 totaling approximately \$900,000, which will be reflected on OCC's third fiscal quarter of 2021 results. The refundable payroll tax credit is part of the Employee Retention Tax Credit (or ERTC), created by the CARES Act and then subsequently amended by the Consolidated Appropriation Act of 2021 and the American Rescue Plan Act of 2021 for qualified businesses that are keeping employees on their payroll during the COVID-19 pandemic.

As of April 30, 2021, we had outstanding borrowings of \$5.9 million on our revolver and \$2.5 million in available credit. We also had outstanding loan balances of \$5 million under our real estate term loans and \$5 million on our PPP loan.

With that, I'll turn the call back over to Neil.

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Thank you, Tracy. And now if you have any questions, we're happy to answer them. Maria, if you could please indicate the instructions for our participants to call in any questions they may have, I would appreciate it. And again, as we have said before, we're only taking live questions from analysts and institutional investors.

Q U E S T I O N S A N D A N S W E R S

Operator

(Operator Instructions) And I'm showing we have no phone questions at this time.

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Aaron, could you go over any questions that have been submitted by individual shareholders prior to the call, please?

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - IR

Yes, Neil, I do have a few questions that were submitted in advance by non-institutional shareholders. The first, could you articulate where your CX series hybrid cable product line has been used historically and where the product line is headed? Is it suitable for FTTA applications?

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Sure. Thank you, Aaron. OCC has a number of fiber optic cable offerings, including its CX series cables. Our hybrid cables include copper conductors and optical fibers and they're used in various applications, such as passive optical LANS, but also security and industrial applications, and, also fiber-to-the antenna applications. And I think OCC is benefiting from having those offerings. So we've -- it's been an important part of some of our more recent developments. Typically, just by way of information, we do not include our FTTA product offerings on our website, since these are products that tend to be custom designed for our customers. However, we do have significant capabilities and expertise in the products used in this targeted market.

Transcript: OCC -Q2 2021 Earnings Conference Call - 6/14/21 10:00 AM

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - IR

Great, thanks. Next question. With added disclosure in the FY20 10-K, there appears to have been an increase in job listings from the Company skewed towards Roanoke manufacturing. Can you address the challenges that the Company has seen in the labor market and the steps being taken to address them?

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Sure. As with a lot of companies, as the pandemic began, OCC made every effort to preserve as many jobs as possible, but we did start to have some normal attrition like we would have at any year during this past year. And we did not always hire new employees to fill those vacancies, as we were looking for efficiencies to offset the impact of the pandemic on sales and production volumes. We have been seeing improvement in our markets. And accordingly, OCC has increased the number of job offerings, particularly in manufacturing. While, as you can see, people see in the news, it hasn't been particularly easy, and it's been a challenging time to recruit new employees, but OCC believes it's in a strong position to do so. We offer competitive wages and benefits. We operate in states that are supportive of workforce development efforts to help ensure OCC continues to have a strong pool of skilled and capable workers. And we have an enjoyable working environment where we think of each other as part of the OCC family.

And I think that part of that family pulling together was demonstrated during this last more than a year during the pandemic. I'm just so proud of the OCC team. They demonstrated strength and resilience during incredibly difficult times. And it's because of that strength and resilience that OCC is so well positioned as we begin to see some of the effects of the pandemic begin to wane.

So longer term, we don't see a problem in being able to recruit capable employees. But certainly, we're not immune to some of the short-term challenges that others are experiencing, although I believe a little bit better positioned.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - IR

Great. Final question, does the Company plan on adopting a new stockholder protection rights agreement at the end of the fourth quarter?

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Thank you, Aaron. At this time, I don't think it would be appropriate for me to speculate or get ahead of the Board of Directors on this issue. But of course, the Board will address whether to renew OCC's shareholder protection rights plan at the appropriate time.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - IR

Terrific. That was the final question.

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Okay. Since we don't have any more questions, we'll go ahead and adjourn the call. I would like to thank everyone for listening to our second quarter conference call today. As always, we appreciate your time and your interest in Optical Cable Corporation, and I hope you all continue to stay safe. Thank you very much.

Operator

Thank you, ladies and gentlemen, this does conclude today's conference call. You may now disconnect.