## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

**Current Report** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 27, 2012

### **OPTICAL CABLE CORPORATION**

(Exact name of registrant as specified in its charter)

Virginia (State or other jurisdiction of incorporation or organization) 000-27022 (Commission File Number) 54-1237042 (I.R.S. Employer Identification Number)

5290 Concourse Drive Roanoke, VA (Address of principal executive offices)

24019 (Zip Code)

 $\begin{tabular}{ll} (540)\ 265-0690 \\ (Registrant's\ telephone\ number,\ including\ area\ code) \\ \end{tabular}$ 

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following
rovisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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#### Item 5.07 Submission of Matters to a Vote of Security Holders.

On March 27, 2012, Optical Cable Corporation ("OCC" or the "Company") held its annual meeting of shareholders at the Green Ridge Recreation Center, 7415 Wood Haven Road, Roanoke, Virginia for the purposes of (1) electing five directors from the slate of directors nominated in accordance with OCC's bylaws to serve until the next annual meeting of shareholders and (2) ratifying the appointment of KPMG LLP as the independent registered public accounting firm for OCC.

**1. Election of Directors.** Each of the following directors were elected to serve until the next annual meeting of shareholders and until their successors are duly elected and qualified. The vote regarding such directors was as follows:

	Common Share	Common Share	Common Share
<u>Directors</u>	Votes For	Votes Withheld	Broker Non-Votes
Neil D. Wilkin, Jr.	2,551,641	1,526,384	1,658,726
Randall H. Frazier	2,561,463	1,516,562	1,658,726
John M. Holland	2,564,862	1,513,163	1,658,726
Craig H. Weber	2,532,324	1,545,701	1,658,726
John B. Williamson, III	2,558,128	1,519,897	1,658,726

2. Ratification of KPMG LLP. KPMG was ratified as the independent registered public accounting firm for OCC. The vote regarding the ratification was as follows:

Number of Common Share Votes For	5,716,804
Number of Common Share Votes Against	8,735
Number of Common Share Votes Abstain	11,212
Number of Common Share Broker Non-Votes	_

No other matters were voted upon at the annual meeting of shareholders.

#### Item 7.01 Regulation FD Disclosure.

On March 27, 2012, following the formal portion of the shareholder meeting, Mr. Neil Wilkin, Chairman of the Board, President and CEO, provided a brief presentation on the Company. The material portions of the presentation are attached hereto as Exhibit 99.1.

#### **Table of Contents**

The information in the preceding paragraph, as well as Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of that section. It may only be incorporated by reference into another filing under the Exchange Act or Securities Act of 1933 if such subsequent filing specifically references Section 7.01 of this Current Report on Form 8-K. All information in Exhibit 99.1 speaks as of the date thereof and the Company does not assume any obligation to update said information in the future. In addition, the Company disclaims any inference regarding the materiality of such information which otherwise may arise as a result of its furnishing such information under Item 7.01 of this report on Form 8-K.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

99.1

The following is filed as an Exhibit to this Report.

Exhibit No. Description of Exhibit

Presentation Materials from Shareholder Meeting on March 27, 2012. (FILED HEREWITH)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OPTICAL CABLE CORPORATION

By: /s/ Tracy G. Smith

Name: Tracy G. Smith
Title: Senior Vice President and Chief Financial Officer

Dated: March 29, 2012

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### EXHIBIT INDEX

#### OPTICAL CABLE CORPORATION

Current report on Form 8-K

Exhibit No. Description of Exhibit

Presentation Materials from Shareholder Meeting on March 27, 2012. (FILED HEREWITH)

# OPTICAL CABLE CORPORATION (OCC)

**Annual Meeting of Shareholders** 

Neil Wilkin
President & CEO

March 27, 2012

Green Ridge Recreation Center Roanoke, Virginia







### **Forward Looking Information**

This presentation may contain "forward looking statements" that involve risks and uncertainties. These statements reflect management's current expectations about possible future events and performance. Actual future results may differ materially due to a number of factors, including but not limited to, those factors set forth in detail in the "forward looking information" of our most recent annual report on Form 10-K and quarterly reports on Form 10-Q and in our other SEC reports—all such factors are incorporated herein by reference. These factors may be revised or supplemented in future reports filed with the SEC.



### **Agenda**

- Accomplishments in 2011.
- Looking Forward to 2012.
- Creating Shareholder Value.
- New at OCC!



## Review of 2011



### **FY 2011 Financial Achievements**

- Grew Net Sales 8.6% to \$73.3 million—highest in OCC's history.
- Increased Gross Profit 10.7% to \$26.3 million, with gross profit margin of 35.8%.
- Improved Profitability EPS of 11 cents.



### **FY 2011 Financial Achievements**

- Strong Operating Cash Flow \$2.4 million continuing track record of generating annual positive operating cash flow since 2001 (excluding \$58,000 used in 2006).
- Reduced Bank Debt Paid down \$878,000 during year.



# Consolidated Net Sales—by Quarter (FY 2009 through FY 2011)

(in thousands \$)







### First Quarter fiscal 2012:

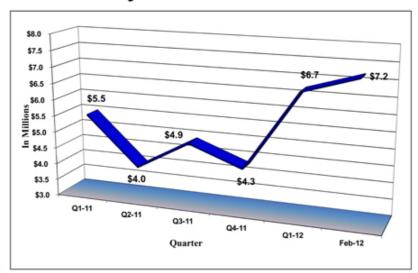
- Net Sales of \$17.3 million in Q1 2012.
- Gross Profit of \$6.2 million in Q1 2012.
- EPS of 3 cents per share.



- Typical Backlog/Forward Load \$4 to \$5 million (or 3 to 4 weeks).
- Backlog/Forward Load of \$7.2 million at end of February 2012 (or 5 weeks).



### Backlog/Forward Load Q1 2011 – February 2012





- We believe this will have a positive impact on net sales and earnings in Q2 2012.
- At this time, we also believe FY 2012 net sales and earnings will be higher than in FY 2011.





- Cash Dividends to Shareholders 4 cents per share declared in FY 2011, \$409,000 declared and paid to shareholders since dividend initiated in October 2010.
- Increased Dividend 50% Board increased dividend in January 2012 with implied annual rate of 6 cents per share (or 1.8% as of Monday's close).

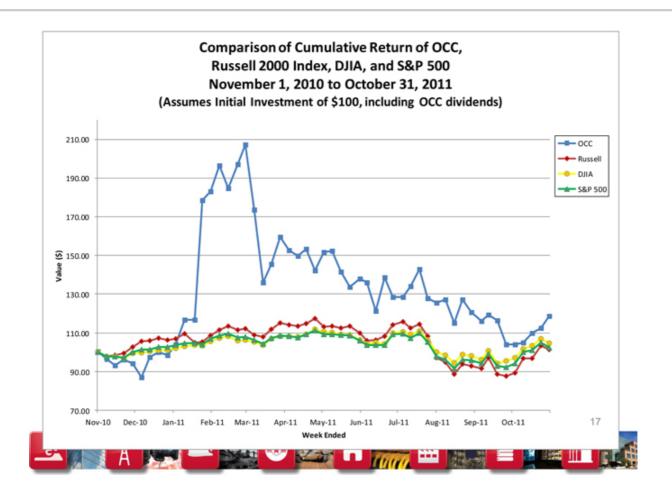


 Purchased and Retired Shares – Returned \$846,000 to shareholders during FY 2011 by purchasing 183,025 shares, completing plan to purchase and retire 325,848 shares.

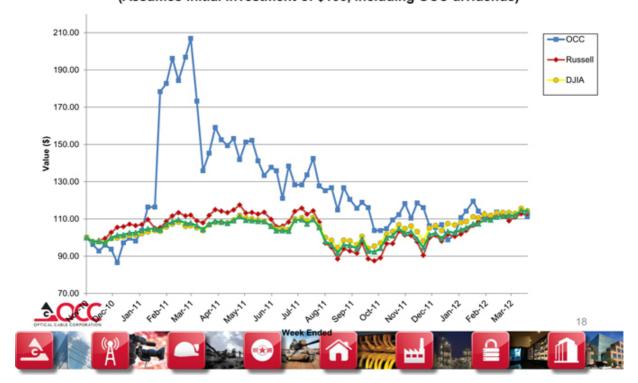


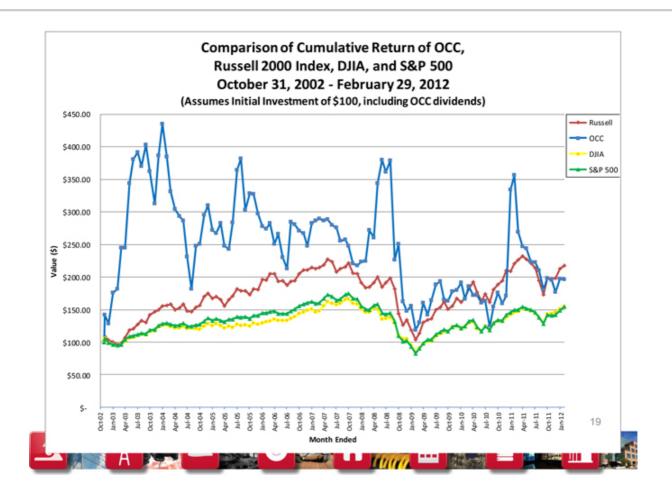
- 13.8% Total Shareholder Return during FY 2011 calculated using stock appreciation plus dividends paid.
- OCC Return Beating Major Indexes during FY 2011, and favorably competing through current month and over longer period.





### Comparison of Cumulative Return of OCC, Russell 2000 Index, DJIA, and S&P 500 November 1, 2010 to March 23, 2012 (Assumes Initial Investment of \$100, including OCC dividends)





### Value Relative to Share Price

- Net Book Value Exceeds Current Share Price \$4.55 per share NBV at January 31, 2012 (NBV attributable to OCC).
- Net Working Capital Exceeds Current Share Price – \$3.80 per share NWC at January 31, 2012.

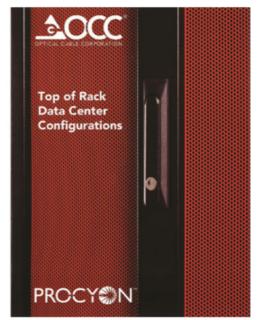




## New at OCC®



### **New at OCC**







## **New at OCC**







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## New at OCC





## New OCC® Product Catalog





## iTunes App



Requirements: Compatible with Phone, Pod fouch, and Pad Requires IOS 3.0 or later

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#### Description



























































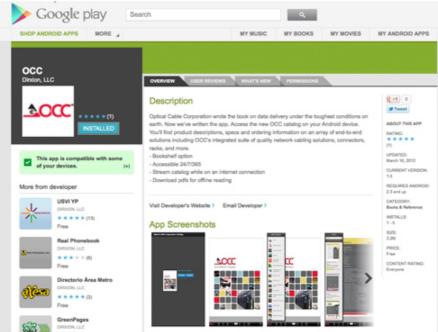








## Google play (formerly Android Market)









### **Continued Focus**

- New Product Development.
- Growing Sales with New Products and New Customers – Maximizing benefit of OCC's Operating Leverage.
- · Controling costs.



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President & CEO

March 27, 2012

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