## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 16, 2019

## **OPTICAL CABLE CORPORATION**

(Exact name of registrant as specified in its charter)

Virginia (State or other jurisdiction of incorporation or organization) 000-27022 (Commission File Number) 54-1237042 (I.R.S. Employer Identification Number)

5290 Concourse Drive Roanoke, VA (Address of principal executive offices)

24019 (Zip Code)

(540) 265-0690 (Registrant's telephone number, including area code)

	eck the appropriate box below if the Form 8-K filing is intended to visions (see General Instruction A.2. below):	o simultaneously satisfy the filing obliga	tion of the registrant under any of the following				
	Written communications pursuant to Rule 425 under the Secur	ities Act (17 CFR 230.425)					
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)						
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))						
	Pre-commencement communications pursuant to Rule 13e-4(c	) under the Exchange Act (17 CFR 240.	13e-4(c))				
Securities registered pursuant to Section 12(b) of the Act:							
	<u>Title of Each Class</u> Common Stock, no par value	Trading Symbol OCC	Name of exchange on which registered Nasdaq Global Market				
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 or Rule 12B-2 of the Securities Exchange Act of 1934.							
Emerging growth company $\square$							
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$							

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Exhibits

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#### **Item 2.02 Results of Operations and Financial Condition**

On September 16, 2019, Optical Cable Corporation issued a press release announcing its third quarter of fiscal year 2019 financial results. Also on September 16, 2019, Optical Cable Corporation held an earnings call. The press release is attached hereto as Exhibit 99.1 and the transcript for the earnings call is attached as Exhibit 99.2.

#### **Item 9.01 Financial Statements and Exhibits**

(d) Exhibits

The following are filed as Exhibits to this Report.

Exhibit No.	Description of Exhibit
99.1	Press Release dated September 16, 2019 (FILED HEREWITH)
99.2	<u>Transcript of earnings call on September 16, 2019 (FILED HEREWITH)</u>
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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OPTICAL CABLE CORPORATION

By: /s/ TRACY G. SMITH

Name: Tracy G. Smith

Title: Senior Vice President and Chief Financial Officer

Dated: September 18, 2019



#### OPTICAL CABLE CORPORATION

5290 Concourse Drive Roanoke, VA 24019 (Nasdaq GM: OCC) <u>www.occfiber.com</u>

#### **AT THE COMPANY:**

Neil Wilkin Chairman, President & CEO (540) 265-0690 investorrelations@occfiber.com Tracy Smith
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#### FOR IMMEDIATE RELEASE

## OPTICAL CABLE CORPORATION REPORTS THIRD QUARTER FISCAL 2019 FINANCIAL RESULTS

**Roanoke, Va., September 16, 2019** — Optical Cable Corporation (Nasdaq GM: OCC) ("OCC®" or the "Company") today announced financial results for its third quarter ended July 31, 2019.

Third Quarter 2019 Financial Results

Consolidated net sales were \$17.4 million in the third quarter of fiscal year 2019, a decrease of 24.9% compared to net sales of \$23.1 million in the third quarter of fiscal year 2018. The year-over-year decrease in net sales reflects a number of large orders from one customer in the third quarter of fiscal year 2018 that did not recur at the same levels in the third quarter of fiscal year 2019. Net sales to this customer decreased \$7.2 million in the third quarter of fiscal 2019, as compared to the prior year period. Consolidated net sales to all other customers during the third quarter of fiscal year 2019 increased 9.5% compared to the same period last year.

OCC reported a 3.9% increase in net sales to customers outside of the United States in the third quarter of fiscal year 2019 compared to the same period last year. The Company experienced a year-over-year decrease in net sales in its enterprise and wireless carrier markets in the third quarter of fiscal year 2019, partially offset by increases in other specialty markets.

Gross profit was \$4.5 million in the third quarter of fiscal year 2019, compared to gross profit of \$7.0 million in the same period last year. Gross profit margin, or gross profit as a percentage of net sales, was 25.9% in the third quarter of fiscal year 2019 compared to 30.4% for the same period in fiscal year 2018.

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SG&A expenses decreased 14.9% to \$5.4 million during the third quarter of fiscal year 2019, compared to \$6.4 million for the third quarter of fiscal year 2018. The decrease in SG&A expenses was primarily the result of decreases in employee related costs including employee incentives and share-based compensation expense.

For the third quarter of fiscal year 2019, OCC recorded a net loss of \$1.1 million, or \$0.15 per basic and diluted share, compared to net income of \$438,000, or \$0.06 per basic and diluted share, for the third quarter of fiscal year 2018.

#### Fiscal Year-to-Date 2019 Financial Results

Consolidated net sales for the first nine months of fiscal year 2019 were \$53.1 million, a decrease of 21.4% compared to net sales of \$67.6 million for the first nine months of fiscal year 2018. The year-over-year decrease in net sales is the result of a number of large orders from one customer in the first nine months of fiscal year 2018 that did not recur at the same levels in the first nine months of fiscal year 2019. Net sales to this customer decreased \$17.3 million in the first nine months of fiscal year 2019. Consolidated net sales to all other customers during the first nine months of fiscal year 2019 increased 6.5% compared to the same period last year.

The Company experienced a year-over-year decrease in net sales in its enterprise and wireless carrier markets in the first nine months of fiscal year 2019, partially offset by increases in other specialty markets.

OCC reported gross profit of \$13.4 million in the first nine months of fiscal year 2019, a decrease of 37.0% compared to gross profit of \$21.2 million in the first nine months of fiscal year 2018. Gross profit margin was 25.2% in the first nine months of fiscal year 2019 compared to 31.4% for the same period in fiscal year 2018.

Beginning in the second quarter of fiscal year 2019, OCC has focused on cost control and correcting unintended throughput constraints and inefficiencies at its Roanoke facility that negatively impacted the Company's financial and operational results in the nine months of fiscal year 2019, and particularly in the first quarter of fiscal year 2019. These throughput constraints resulted from the expansion, training, and restructuring of the Company's manufacturing workforce and from process changes during fiscal year 2018—initiatives intended to ultimately increase throughput and efficiency in order to meet increased product demand over the short- and long-term. Efforts to control costs and enhance operational efficiency are ongoing, and the Company believes the benefits of some of the cost reductions and changes that have been made, and are continuing to be made, will not be fully realized until after the fourth quarter of fiscal year 2019.

SG&A expenses decreased 7.0% to \$18.0 million during the first nine months of fiscal year 2019 from \$19.3 million for the first nine months of fiscal year 2018. The decrease in SG&A expenses during the first nine months of fiscal year 2019 compared to the same period last year was primarily the result of decreases in employee related costs including employee incentives and commissions, partially offset by increases in compensation costs, due primarily to new hires, net of terminations.

OCC recorded a net loss of \$5.0 million, or \$0.68 per basic and diluted share, for the first nine months of fiscal year 2019, compared to net income of \$1.4 million, or \$0.19 per basic and diluted share, for the first nine months of fiscal year 2018.

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#### Credit Agreement Modified

OCC's Credit Agreement with Pinnacle Bank was modified on September 11, 2019. As a result,

the Company agreed to (i) reduce the total aggregate amount of funds available for lending under the Credit Agreement from \$7,000,000 to \$6,500,000; (ii) reduce the aggregate outstanding balance under the Credit Agreement by \$500,000 on or before November 29, 2019 by paying \$250,000 to reduce the outstanding principal balance on each of its term loans; and (iii) change the interest rate on advances under the Revolving Credit Note from LIBOR plus 2.50% to the prime lending rate plus 0.25% effective September 10, 2019. In exchange for the above stated consideration, the Lender agreed to suspend the current ratio financial covenant.

#### Management's Comments

Neil Wilkin, President and Chief Executive Officer of OCC, said, "While our results reflect reduced order volumes from a significant customer, we were pleased to achieve sales growth among all other customers—9.5% during the third quarter and 6.5% during the nine months ended July 31, 2019, compared to the same periods last year. We believe this reflects the actions we are taking to drive top line growth and strong demand for OCC's integrated solutions—particularly in our specialty markets. During the quarter, we also continued our efforts to control costs and increase operational throughput and efficiency."

Mr. Wilkin concluded, "For the remainder of the fiscal year we will continue to focus on executing on our strategies to capture growth opportunities and working with urgency to operate even more efficiently in order to best position OCC for the future."

#### Conference Call Information

As previously announced, OCC will host a conference call today, September 16, 2019, at 12:00 p.m. Eastern Time. Individuals wishing to participate in the conference call should call (866) 610-1072 in the U.S. or (973) 935-2840 internationally, passcode 8499614. For interested individuals unable to join the call, a replay will be available through Monday, September 23, 2019 by dialing (800) 585-8367 or (404) 537-3406, passcode 8499614. The call will also be broadcast live over the internet and can be accessed by visiting the investor relations section of the Company's website at <a href="https://www.occfiber.com">www.occfiber.com</a>.

#### Company Information

Optical Cable Corporation ("OCC<sup>®</sup>") is a leading manufacturer of a broad range of fiber optic and copper data communication cabling and connectivity solutions primarily for the enterprise market and various harsh environment and specialty markets (collectively, the non-carrier markets) and also the wireless carrier market, offering integrated suites of high quality products which operate as a system solution or seamlessly integrate with other providers' offerings.

OCC<sup>®</sup> is internationally recognized for pioneering innovative fiber optic and copper communications technologies, including fiber optic cable designs for the most demanding environments and applications, copper connectivity designs to meet the highest data communication industry standards, as well as a broad product offering built on the evolution of these fundamental technologies.

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OCC uses its expertise to deliver cabling and connectivity products and integrated solutions that are best suited to the performance requirements of each enduser's application. And, OCC's solutions offerings cover a broad range of applications—from commercial, enterprise network, datacenter, residential and campus installations to customized products for specialty applications and harsh environments, including military, industrial, mining, petrochemical and broadcast applications, as well as for the wireless carrier market.

Founded in 1983, OCC is headquartered in Roanoke, Virginia with offices, manufacturing and warehouse facilities located in Roanoke, Virginia, near Asheville, North Carolina and near Dallas, Texas. OCC's facilities are ISO 9001:2015 registered and its Roanoke and Dallas facilities are MIL-STD-790G certified.

Optical Cable Corporation<sup>TM</sup>, OCC<sup>®</sup>, Procyon<sup>®</sup>, Superior Modular Products<sup>TM</sup>, SMP Data Communications<sup>TM</sup>, Applied Optical Systems<sup>TM</sup>, and associated logos are trademarks of Optical Cable Corporation.

Further information about OCC® is available at www.occfiber.com.

#### FORWARD-LOOKING INFORMATION

This news release by Optical Cable Corporation and its subsidiaries (collectively, the "Company" or "OCC") may contain certain forward-looking information within the meaning of the federal securities laws. The forward-looking information may include, among other information, (i) statements concerning our outlook for the future, (ii) statements of belief, anticipation or expectation, (iii) future plans, strategies or anticipated events, and (iv) similar information and statements concerning matters that are not historical facts. Such forward-looking information is subject to known and unknown variables, uncertainties, contingencies and risks that may cause actual events or results to differ materially from our expectations, and such known and unknown variables, uncertainties, contingencies and risks may also adversely affect Optical Cable Corporation and its subsidiaries, the Company's future results of operations and future financial condition, and/or the future equity value of the Company. A partial list of such variables, uncertainties, contingencies and risks that could cause or contribute to such differences from our expectations or that could otherwise adversely affect Optical Cable Corporation and its subsidiaries is set forth in Optical Cable Corporation's quarterly and annual reports filed with the Securities and Exchange Commission ("SEC") under the heading "Forward-Looking Information." OCC's quarterly and annual reports are available to the public on the SEC's website at http://www.sec.gov. In providing forward-looking information, the Company expressly disclaims any obligation to update this information, whether as a result of new information, future events or otherwise except as required by applicable laws and regulations.

(Financial Tables Follow)

## OPTICAL CABLE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(thousands, except per share data) (unaudited)

	Three Months Ended July 31,		Nine Months Ended July 31,			
	 2019		2018	2019		2018
Net sales	\$ 17,367	\$	23,117	\$ 53,075	\$	67,555
Cost of goods sold	 12,876		16,090	 39,712		46,343
Gross profit	4,491		7,027	13,363		21,212
SG&A expenses	5,418		6,370	17,969		19,329
Royalty income, net	_		(12)	(1)		(30)
Amortization of intangible assets	 10		9	 28		26
Income (loss) from operations	(937)		660	(4,633)		1,887
Interest expense, net	(135)		(194)	(382)		(475)
Other, net	 _		(10)	(7)		1
Other expense, net	 (135)		(204)	 (389)		(474)
Income (loss) before income taxes	(1,072)		456	(5,022)		1,413
Income tax expense (benefit)	 13		18	 (9)		(6)
Net income (loss)	\$ (1,085)	\$	438	\$ (5,013)	\$	1,149
Net income (loss) per share:						
Basic and diluted	\$ (0.15)	\$	0.06	\$ (0.68)	\$	0.19
Weighted average shares outstanding:						
Basic and diluted	 7,319		7,696	 7,409	-	7,559

# OPTICAL CABLE CORPORATION CONDENSED CONSOLIDATED BALANCE SHEET DATA (thousands)

(unaudited)

		July 31, 2019		October 31, 2018	
Cash	\$	1,100	\$	177	
Trade accounts receivable, net		9,965		12,833	
Inventories		18,813		17,475	
Other current assets		473		562	
Total current assets		30,351		31,047	
Non-current assets		11,167		12,051	
Total assets	\$	41,518	\$	43,098	
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Current liabilities	\$	,	\$	7,028	
Non-current liabilities		5,526		9,259	
Total liabilities		19,662		16,287	
Total shareholders' equity		21,856		26,811	
Total liabilities and shareholders' equity	\$	41,518	\$	43,098	

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#### CORPORATE PARTICIPANTS

Aaron Palash Joele Frank, Wilkinson Brimmer Katcher - Director

Neil D. Wilkin Optical Cable Corporation - Chairman, President & CEO

Tracy G. Smith Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

#### PRESENTATION

#### Operator

Good morning. My name is Maria, and I'll be your conference operator today. At this time, I would like to welcome you to the Optical Cable Corporation third quarter 2019 earnings conference call. (Operator Instructions) Thank you. Mr. Palash, you may begin your conference.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Good afternoon, and thank you all for participating on Optical Cable Corporation's third quarter of fiscal year 2019 conference call. By this time, everyone should have a copy of the earnings press release issued earlier today. You can also visit www.occfiber.com for a copy. On the call with us today are Neil Wilkin, President and Chief Executive Officer of OCC and Tracy Smith, Senior Vice President and Chief Financial Officer.

Before we begin, I'd like to remind everyone that this call may contain forward-looking statements that involve risks and uncertainties. The actual future results of Optical Cable Corporation may differ materially due to a number of factors and risks including, but not limited to, those factors referenced in the forward-looking statements section of this morning's press release. These cautionary statements apply to the contents of the internet webcast on www.occfiber.com as well as today's call. With that, I'll turn the call over to Neil Wilkin. Neil, please begin.

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Thank you, Aaron, and good morning every -- good afternoon, everyone. I will begin the call today with a few opening remarks regarding our third quarter of fiscal year 2019. Tracy will then review the third quarter results for the three-month and nine-month periods ended July 31, 2019 in some additional detail. After Tracy's remarks, we will answer as many of your questions as we can.

As is our normal practice, we will only take questions from analysts and institutional investors during the Q&A session. However, we also offer other shareholders the opportunity to submit questions in advance of our earnings call. Instructions regarding such submissions are included in our press release announcing the date and time of our call.

While our results continue to reflect reduced order volumes from a significant customer, we were pleased to achieve sales growth among all other customers, 9.5% during the third quarter and 6.5% during the nine months ended July 31, 2019, in both cases compared to the same periods last year. We believe this reflects the actions we are taking to drive top line growth and strong demand for OCC's integrated solutions, particularly in our specialty markets.

Beginning in the second quarter of fiscal year 2019, OCC has focused on cost control and correcting unintended throughput constraints and inefficiencies at our Roanoke facility that negatively impacted the Company's financial and operational results in the nine months of fiscal year 2019, and particularly in the first quarter of fiscal year 2019.

These throughput constraints resulted from the expansion, training and restructuring of the Company's manufacturing workforce and from process changes toward the end of fiscal year 2018, initiatives intended to ultimately increase throughput and efficiency in order to meet increased product demand over the short- and long-term.

Efforts to control costs and enhance operational efficiency are ongoing. So far this fiscal year, we have made changes that ultimately are expected to reduce annual costs by approximately \$1 million. We believe the benefits of some of the cost reductions and changes that we have made, and are continuing to make, will not be fully realized until after the fourth quarter of fiscal year 2019.

Looking ahead, operating efficiently and executing on our sales and marketing initiatives to capture growth opportunities remain our top priorities. Our business is strong and we are excited about the opportunities we see to deliver enhanced shareholder value.

And with that, I will now turn the call over to Tracy Smith, who will review some of the specifics regarding our third quarter financial results.

Tracy G. Smith - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

Thank you, Neil. Consolidated net sales for the third quarter of fiscal 2019 were \$17.4 million, a decrease of 24.9% compared to net sales of \$23.1 million for the third quarter of fiscal 2018. Consolidated net sales for the first nine months of fiscal year 2019 were \$53.1 million, a decrease of 21.4% compared to net sales of \$67.6 million for the same period last year.

The decrease in net sales when comparing the third quarter and first nine months of fiscal year 2019 year-over-year is the result of a number of large orders from one customer in the third quarter and first nine months of fiscal year 2018 that did not recur at the same levels in the third quarter and first nine months of fiscal year 2019. Net sales for this customer decreased \$7.2 million and \$17.3 million, respectively, in the third quarter and first nine months of fiscal 2019.

Consolidated net sales to all other customers increased 9.5% during the third quarter and increased 6.5% in the first nine months of fiscal 2019 compared to the same periods last year, excluding net sales from this one customer from all periods.

Turning to gross profit. Gross profit was \$4.5 million in the third quarter of fiscal 2019 compared to \$7 million in the third quarter of fiscal 2018. Gross profit margin, or gross profit as a percentage of net sales, was 25.9% in the third quarter of fiscal 2019 compared to 30.4% in the third quarter of fiscal 2018.

Gross profit was \$13.4 million in the first nine months of fiscal 2019 compared to \$21.2 million in the first nine months of fiscal 2018. Gross profit margin, or gross profit as a percentage of net sales, was 25.2% in the first nine months of fiscal 2019 compared to 31.4% in the first nine months of fiscal 2018.

Our gross profit margins tend to be higher when we achieve higher net sales level as certain fixed manufacturing costs are spread over higher sales. Additionally, our gross profit margin percentages are heavily dependent upon product mix on a quarterly basis, which continued to be a factor putting downward pressure on our gross profit margin during the third quarter and first nine months of fiscal year 2019.

And as Neil noted, gross profit margin in the third quarter and first nine months of fiscal year 2019 continued to be negatively impacted by the unintended throughput constraints and inefficiencies which we have been working to correct this year.

SG&A expenses decreased 14.9% to \$5.4 million during the third quarter of fiscal 2019 compared to \$6.4 million for the same period last year. Sequentially, SG&A expenses decreased 6.2% during the third quarter of fiscal year 2019 when compared to \$5.8 million during the second quarter of fiscal year 2019.

SG&A expenses decreased 7% to \$18 million during the first nine months of fiscal 2019 compared to \$19.3 million from the same period last year. The decrease in SG&A expenses during the third quarter and first nine months of fiscal 2019 compared to the same periods last year was primarily the result of decreases in employee-related costs, including employee incentives, share-based compensation and commissions. This can be attributed to decreased net sales and our financial results during the third quarter and first nine months of fiscal 2019.

OCC recorded a net loss of \$1.1 million, or \$0.15 per basic and diluted share, for the third quarter of fiscal 2019 compared to net income of \$438,000, or \$0.06 per basic and diluted share, for the third quarter of fiscal 2018.

OCC recorded a net loss of \$5 million, or \$0.68 per basic and diluted share, for the first nine months of fiscal 2019 compared to net income of \$1.4 million, or \$0.19 per basic and diluted share, for the first nine months of fiscal 2018.

Subsequent to our fiscal quarter end, we entered into a loan modification agreement with our lender to modify our credit agreement. Pursuant to the agreement, OCC agreed to reduce the total aggregate amount of funds available for lending under the credit agreement from \$7 million to \$6.5 million; reduce the aggregate outstanding balance under our credit agreement by \$500,000 on or before November 29, 2019, by reducing the outstanding principal balances on each of our term loans by \$250,000; and an interest rate on advances under the revolver of prime lending rate plus 0.25% effective September 10, 2019. In exchange for this consideration, the current ratio financial covenant was suspended for the fiscal quarter ended July 31, 2019.

As of July 31, 2019, we had outstanding borrowings of \$5.7 million on our revolving credit note and \$1.3 million in available credit. We also had outstanding loan balances of \$6.2 million under our real estate term loans.

With that, I'll turn the call back over to Neil.

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Thank you, Tracy. And now if you have any questions, we're happy to answer them. Operator, if you could please indicate the instructions for our participants to call in any questions they may have, I would appreciate it. Again, we're only taking live questions from analysts and institutional investors.

#### QUESTIONS AND ANSWERS

#### Operator

(Operator Instructions) And I'm showing no questions at this time, sir. I'd like to turn it back to Mr. Wilkin for any additional or closing remarks.

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Before we provide any closing remarks, I would like to ask Aaron if we have any questions submitted by shareholders or other questions we're going to be answering today.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

So the first part-- yes, we did receive shareholder questions. First one is for the purpose of stock buyback, does the Company calculate, discuss and debate the Company's value on an ongoing basis?

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Our Board of Directors and the management team does periodically evaluate allocating capital with the goal of achieving the highest returns for our shareholders. That includes potentially returning capital to shareholders among other options. At this time, we believe that the best use of the capital that we have is to create enhanced returns -- to create enhanced returns for shareholders is to continue investing in the actions we're taking to drive top line growth and capture the demand for our products that we're seeing, particularly in the specialty markets, as well as focus on operating more efficiently.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Great. What role is David Goode playing at OCC?

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

So I think we've discussed this matter before. And as we -- I believe we've mentioned on previous earnings calls, Mr. Goode is not playing any active role with OCC, although we do believe he's an important financial investor in the Company.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Okay. The next question. Today's press release disclosed decreases in net sales to a customer in the third quarter of fiscal 2019 as compared to the prior year. Rather than expressing sales to that customer in terms of change, can you disclose the Q3 sales to that customer?

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Yes. We've typically never disclosed specific sales numbers of any customer, and so we're not planning on doing it this time. We have tried to include, and have included, in our SEC filings, disclosures that we believe provide enough information about what's going on with this particular customer.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Okay. The next question. Does the language "reduce the total aggregate amount of funds available for lending under the credit agreement from \$7 million to \$6.5 million" mean your revolver has been reduced?

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

I'm going to let Tracy answer the question about the revolver.

Tracy G. Smith - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

Yes. There will be additional information in the 10-Q that we plan to file later today. But yes, that's accurate.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Okay. Next question. For how long is Pinnacle Bank suspending the current ratio?

Tracy G. Smith - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

I'll take that one. The current ratio covenant was suspended for the third quarter. Beyond that, we're not going to speculate.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Okay. Other than the current ratio financial covenant which was waived, are you in compliance with all other Pinnacle Bank covenants on the credit agreement revolver and term loans? Did you receive any waivers in addition to the current ratio financial covenant?

Tracy G. Smith - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

In the third quarter, there are two financial covenants required to be met: one is the total liabilities to tangible net worth ratio, for which we are in compliance; the second is the current ratio, which was suspended for the third quarter.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Okay. Does OCC expect to remain compliant or expect any violations of any covenants at the end of fiscal year 2019? What actions will the Company take to ensure it will be in compliance with the Pinnacle Bank covenants at the end of the year?

Tracy G. Smith - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

We do not speculate on hypotheticals. Our balance sheet is strong. And with the recent loan modification, we are currently in compliance.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

What are the calculations of all Pinnacle Bank covenants as of July 31, 2019?

**Tracy G. Smith** - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

That information is available in our SEC filings that are currently filed and that will be filed later today.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Do you expect that Pinnacle Bank will extend the expiration date of the revolver beyond June 30, 2020? Does OCC have contingency plans in the event that Pinnacle Bank decides not to extend the revolver's expiration date?

Tracy G. Smith - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

Again, we won't speculate on hypotheticals. Our balance sheet is strong, and we regularly evaluate all of our options with regards to financing.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Next. Does the increase in current liabilities and decrease in non current liabilities in the balance sheet, provided in the press release, suggest that the revolver is now classified as a current liability? In other words, will the revolver expire on June 30, 2020, absent an extension at a future date?

Tracy G. Smith - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

Yes. OCC's revolver was previously classified as non current because expiration was more than a year out at balance sheet dates reported previously. In this quarter, we classified the revolver as current, as the current maturity date of the revolver is June 30, 2020.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Great. And then last question. What is the exact language of Pinnacle Bank's total liabilities to tangible net worth covenant waiver for April 30,2019, which has not yet been filed with the SEC? Will you release in an SEC filing the language of the Pinnacle Bank waiver of noncompliance on the total liabilities to tangible net worth ratio covenant for the quarter ended April 30, 2019?

Tracy G. Smith - Optical Cable Corporation - Senior VP, CFO & Corporate Secretary

All the relevant information regarding the revolver and the waiver last quarter was disclosed in our SEC filings.

Aaron Palash - Joele Frank, Wilkinson Brimmer Katcher - Director

Great. That was the last question.

Neil D. Wilkin - Optical Cable Corporation - Chairman, President & CEO

Okay. Thank you, Aaron, and thank you all for submitting your questions. I would like to thank everyone for listening to our third quarter conference call today. And as always, we appreciate your time and your interest in OCC. Thank you.

#### Operator

Thank you, ladies and gentlemen. This does conclude today's call. You may now disconnect.